

ePages Instant Reseller Program
The world's fastest e-commerce offer

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Today's

Question



How to offer

e-commerce

the easy way?



It takes a

few clicks



and about

10 minutes

of your time



to offer

e-commerce as a cloud service



Investment up front:





NO

Integration hassle



And if you are one of the first 100 to register as an Instant Reseller on epages.com/first100, you simply

pay as YOU go.



Don't believe me?

Give me a few minutes to explain...

The Big Questions

How do I increase ARPU?

How can I increase customer loyalty?

How can I address new customer groups?





The Big Questions

Once I have identified a new product to offer:

- Is it possible to shorten time to market?
- How can I reduce product introduction costs?
- How can I minimise implementation costs?



Answers from ePages



ePages Company Profile

We deliver the world's premier e-commerce cloud service platform

- 50,000+ ePages based online shops
- 100+ telcos and service providers
- \$600+ million transaction volume in 2009
- SaaS pioneer since 1996
- Global presence
- 100+ e-commerce experts



European market leader

























































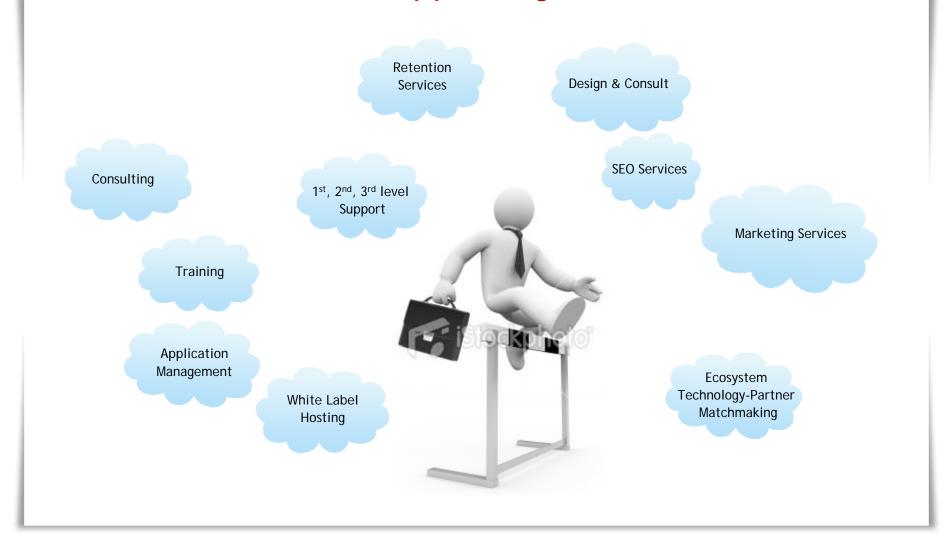








Increase Services - Supporting You to Take Hurdles





Vital partner ecosystem as strong success factor







Strong Demand from smaller Hosters for

extended services & offers.



Your Options

	Instant Reseller	Gold Hoster
Main target	Sell shops instantly, test market	Making e-commerce a business focus
Product Offering	Pre-configured packages for DE, NL, ES, FR, UK	Creation of individual ePages product configurations
Design adaptation of offering	n/a	Optional
Hosting	On ePages WhiteLabel hosting platform	In-house or on ePages WhiteLabel hosting platform
Application Management	yes	Optional
Provisioning	Reseller access to Parallels Automation Platform*	In-house, WhiteLabel or on Parallels Automation Platform
Marketing templates	yes	Yes
1st Level Support	Optional	Optional
Licence growth/month	€0 - €200 / 1-15 shops	~ €80 / > 10-15 shops
Payment	Retainer €500, pay as you go	Different discount models
* (API for integration to own system available)		



The Potential





22.8/

SMBs in the EU

Source: European Commission



SMBs in Germany



1 1 %

of German SMBs sell online



899

of German SMBs do not sell online yet



230

see technical issues as an obstacle



The Roadshow Offer



Packages You Can Offer

- Set of 4 pre-configured packages per country
 - -> 1 business website (11,05€*)
 - -> 3 online shop packages with different features per region (starting from €12,10* | €19,15* | €37,70*)
- Optional: Design & Consult packages (€89* | €179*)
- Optional: SEO packages (€79** | €179** | €239**)
- Optional: Domains
- * Monthly retail prices excl. VAT, minimum contract duration 12 months
- ** Single Payment retail prices excl. VAT



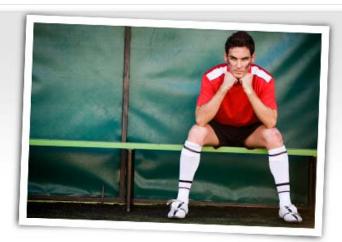
Services Included

- Preconfigured Products for Business website and Online Shop packages
- Application Management
- Whitelabel hosting
- Administration area for billing and provisioning
- 1st level and 2nd level support Customer Support
- Marketing opportunities with our technology partners
- Optional: Design Services for your website to market e-commerce "out of the box"



epages.com/first100

Tired of being last?



e.pages

Offer e-commerce in the Cloud

Make use of the world's fastest e-commerce offering.

Choose your packages of easy-to-use online shops and business websites and start selling - no integration necessary.

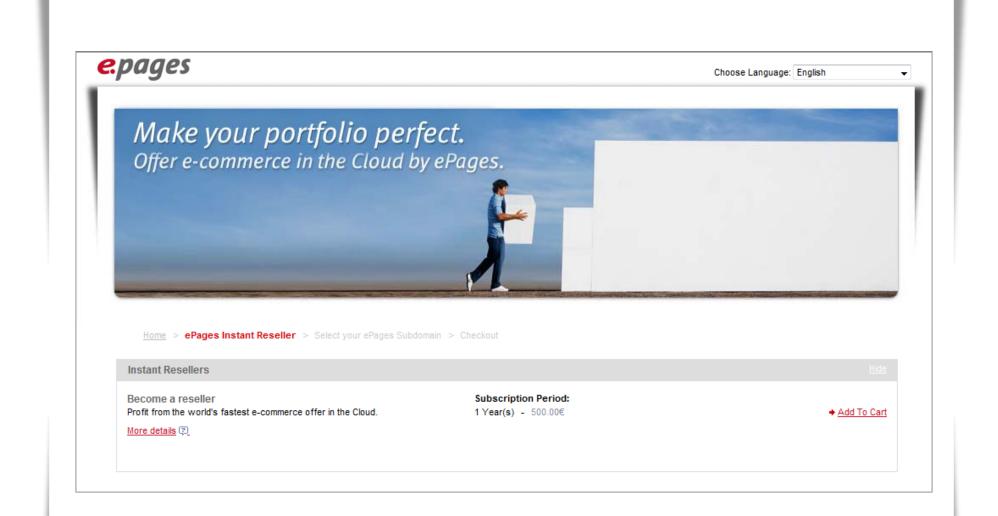
Register for ePages Cloud Commerce platform and cut your piece from the e-commerce market cake:

- Gain new customers
- Increase customer retention & loyalty
- · Increase average revenue per user

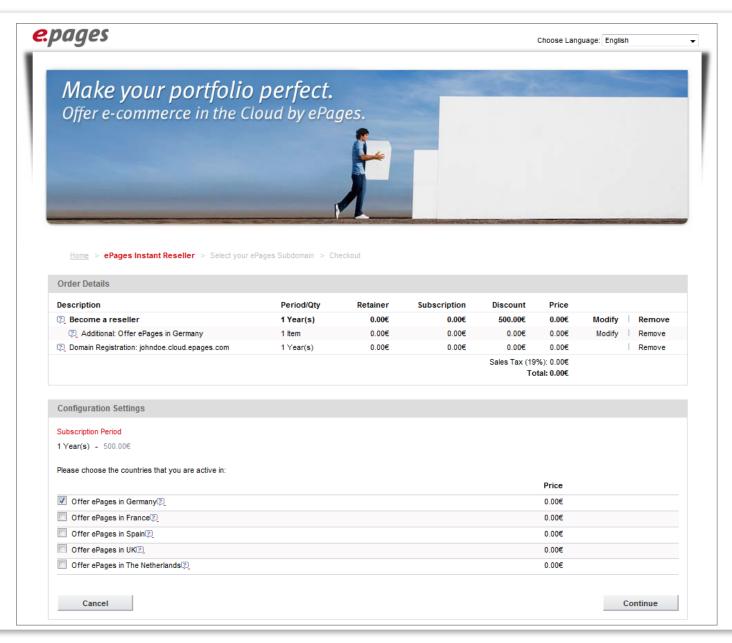
Be one of the first 100 and cut the costs to 0!

Start selling now and pay as you go, we only charge for active online shops and business websites.

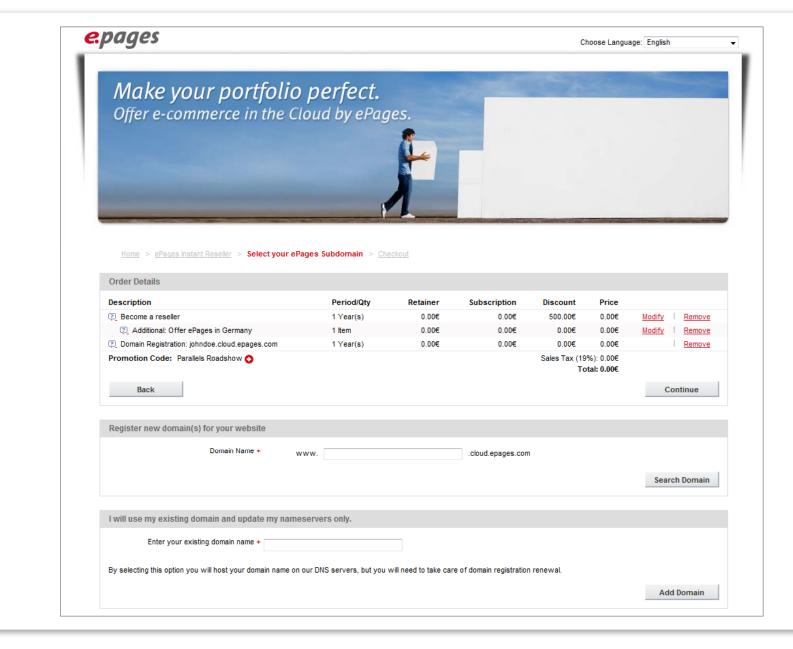




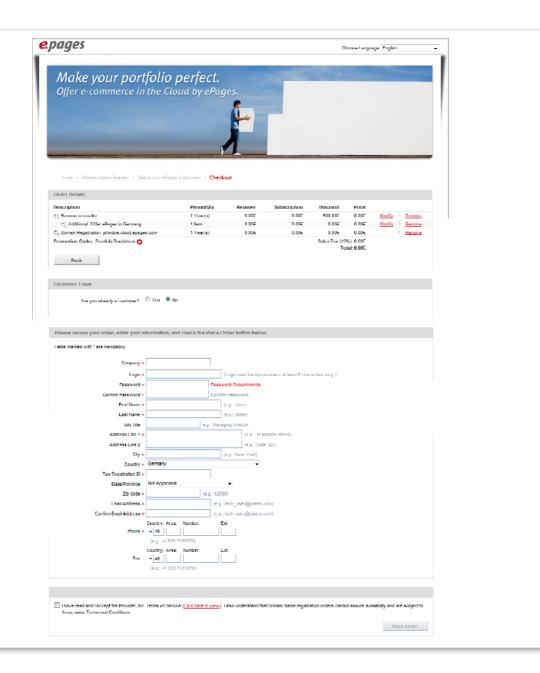


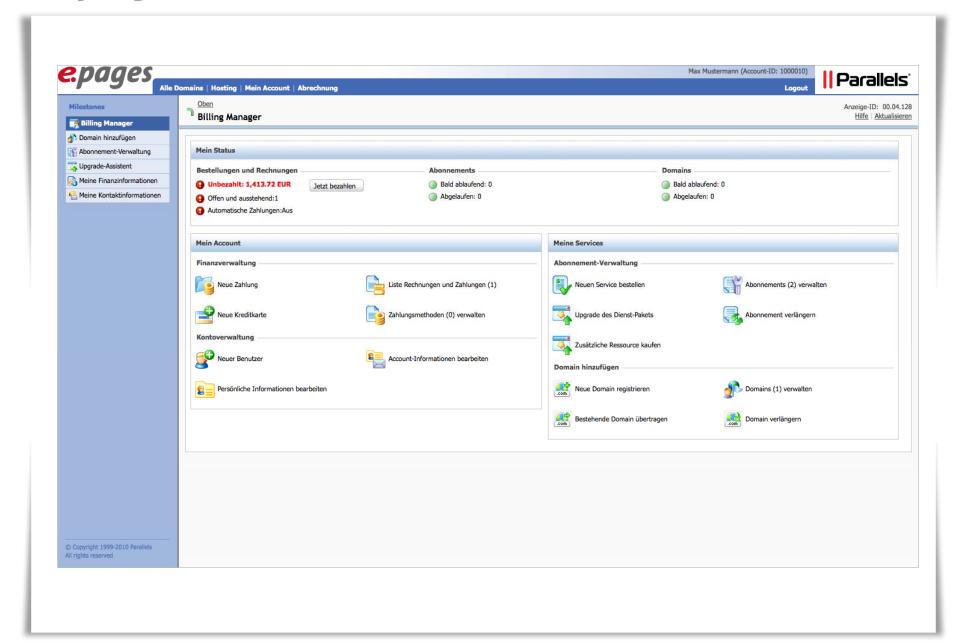














Start

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Code: Parallels Roadshow



Thank you for your attention. Any questions?



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