

Automation Update & Roadmap



EMEA Partner Forum '20

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Agenda

- Helping Service Providers Serve the SMB market
- Parallels Business Automation Standard Update
- Parallels Automation Update
- Using PBAS and PA together
- Q&A

The Opportunity is in Small Business

- Millions of small businesses worldwide
- Small businesses have similar needs
- Services – Not Technology
 - Small businesses need ready-to-use services – not technologies
- Cloud is the answer for small businesses
 - Zero or small up-front costs (OPEX vs. CAPEX)
 - Try-then-buy
 - Easy to switch service providers
 - Always accessible, reliable - no need for onsite IT



Challenges Facing Cloud Services Providers

Offer many services Small Businesses need

- Small businesses don't have time/desire/expertise to shop at many places
- Small businesses lack expertise in IT
- Small businesses don't know what they don't know

Need flexible billing options, sell then up-sell

- Small businesses have small budgets
- Small businesses take on IT projects as the need arises

Cost effectiveness is key

- Cost of transaction can be higher than amount of transaction
- Scalability
- Zero-touch (process cheaper, provision cheaper, less support calls)

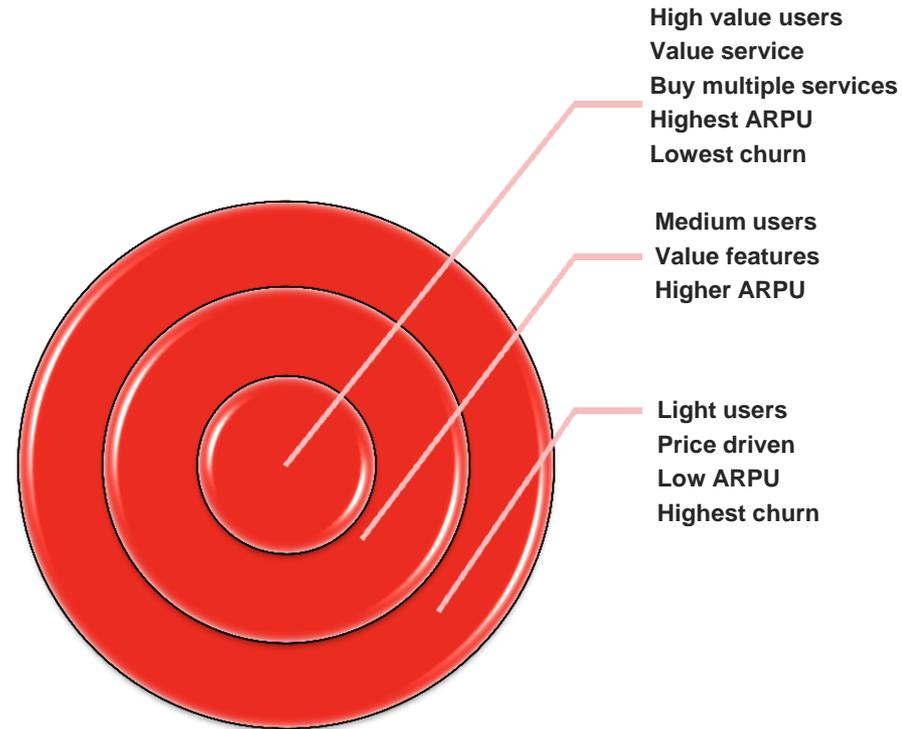
Parallels Automation Helps Service Providers

- Broad service components to serve needs of various small business customers
 - Wide range of pre-integrated services
 - Easy to package, add to services catalog, offer new services
 - More and more services with every release
- Flexible business models
 - Multi-tier billing, affiliates/white labeling
 - Up-sell, complete re-branding
- Complete Automation of the Service Provider Business
 - Shopping cart, payments, capacity planning, provisioning, decommissioning, billing – reduce the sale/operations cost
 - Self-service portals – reduce support costs



Opportunities for Service Providers

- The **largest players** are entering the market with **basic services**
- Small businesses often need more **service** from their providers
- You are in an ideal position to provide **service** and **drive activation**



Parallels Automation Helps Service Providers

Messaging & Collaboration

Presence



Domain



Website



SEO



Backup

Messaging



E-mail



Calendar



Contacts



Tasks



AS/AV



Archiving

Team Collaboration



Discussions



Documents



Shared Calendar

Instant Collaboration



Conferencing



IM/Chat



Presence



Voice Chat

Virtual Office



VoIP/DID



PBX

SaaS Applications

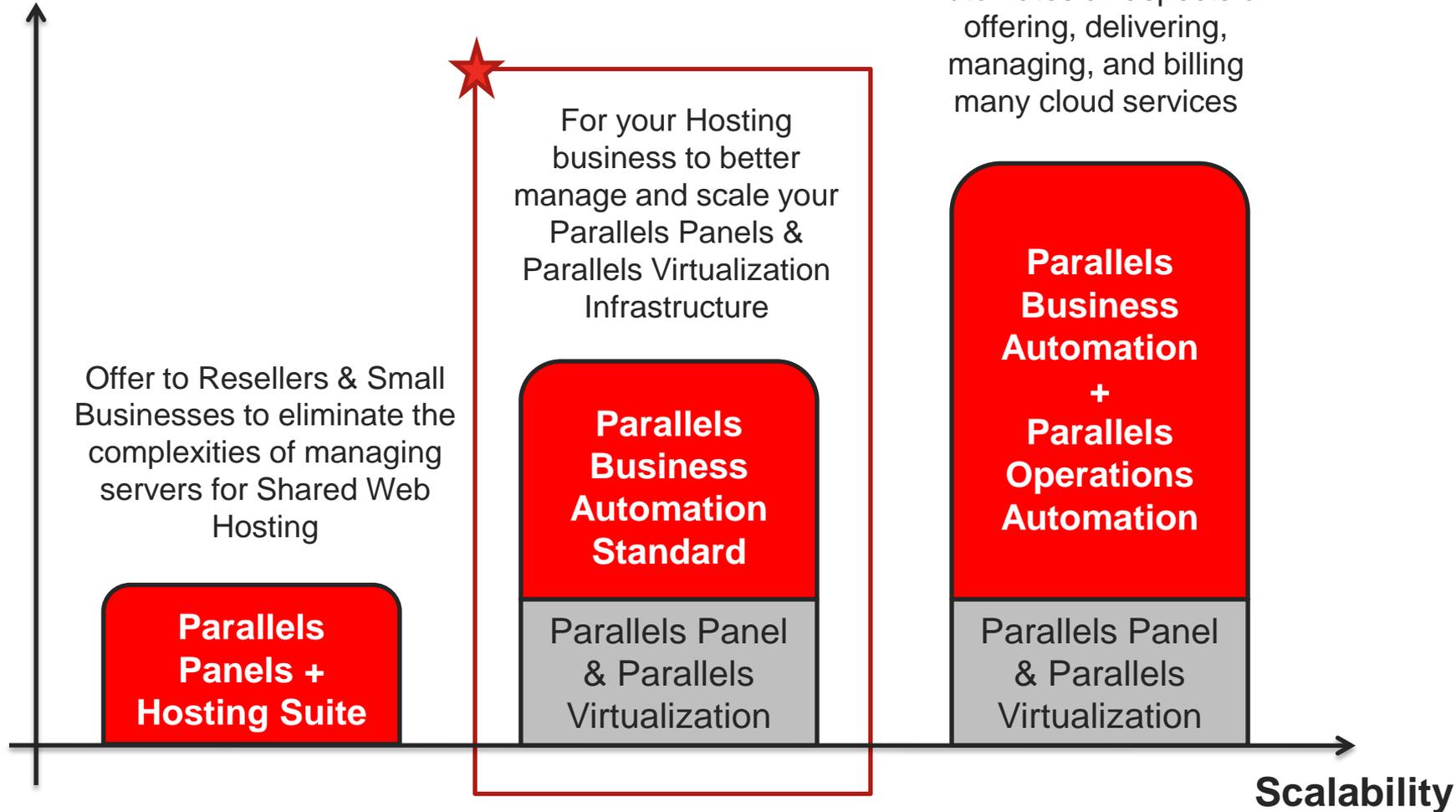


Profit from the Cloud

Parallels Business Automation Standard **Update**

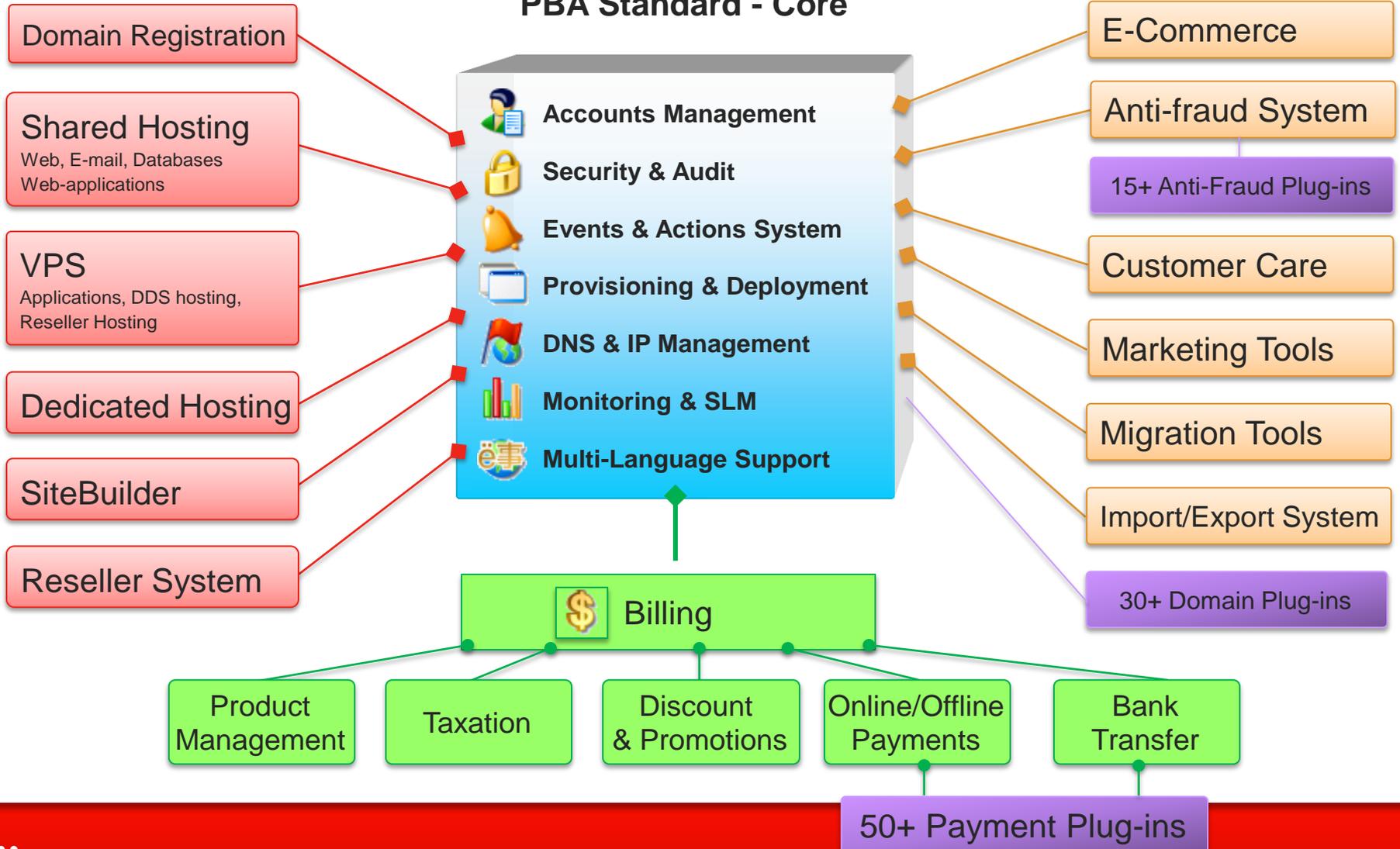
PBA Standard (HSPC): Where it fits

Capabilities /
Extensibility



PBAs: Complete Automation for Key Hosted Services

PBA Standard - Core



PBA Standard 3.4

What's new in PBAS 3.4 release announced on August, 25th

- **Support for Parallels Server Bare Metal and Parallels Server for Mac**
 - Sell-up, enables Hypervisor based offerings
- **Improvements to Online Store**
 - Improved Look and Feel, Usability of Purchase Wizard reduces Purchase Dropout
- **Support for 3D Security in PayPal**
 - More Security/Integrity for PayPal Transactions
- **License Key Provisioning for Parallels Plesk Panel 9.5**
 - Sell-up, enables PBA-S to support latest and greatest Panel
- **IDN (International Domain Name) support for TLD (Top Level Domain) for Dummy Plug-in**
 - Added IDN support for TLD for manual 'offline' domain registration: supports national characters in all parts of domain name (including TLD)

PBA Standard: PSBM Support / Configuration

- Provider creates VM Template using PVA
- Provider creates Hosting Plan pointing to VM Template

PVA 4.5 or higher

The screenshot shows the Parallels Virtual Automation (PVA) 4.5 interface. The left sidebar displays a tree view of infrastructure elements, with 'pba1-qa.sw.ru' selected. The main window shows the configuration for a 'Template VM Template Windows GOLD'. A red box highlights the 'Name' field, which contains 'VM Template Windows GOLD'. A red arrow points from this box to a similar box in the PBAS 3.4 screenshot above. The 'General Settings' section includes fields for Name, Description (IP: 10.26.3.14 OS: w2k3 sp2 ent. srv. x64 Virtuozzo: 4.5.0 x64), and Guest Operating System (Windows Server 2003). The 'Hardware Settings' section includes CPU (2 CPU), Operating Memory (2068 MB), Video Memory (32 MB), and various device settings like Floppy Disk, Hard Disk, CD/DVD-ROM, and Network Adapter.

Same Template Name:
VM Template Windows GOLD

Parallels Virtual Automation

Infrastructure > HN.pba1-qa.sw.ru > VM Templates > Template VM Template Windows GOLD

General Settings

Name: VM Template Windows GOLD

Description: IP: 10.26.3.14 OS: w2k3 sp2 ent. srv. x64 Virtuozzo: 4.5.0 x64

Guest Operating System: Windows Server 2003

Hardware Settings

General

CPU: 2 CPU

Operating Memory: 2068 MB

Video Memory: 32 MB

Devices

Floppy Disk: Clone Floppy Image

Hard Disk: Clone Hard Disk Image

CD/DVD-ROM: Clone CD/DVD Image

Network Adapter: Bridged

Tasks

Configure

General Settings Hardware Settings

Manage

Clone to Library Convert to VM Clone Delete

PBAS 3.4

The screenshot shows the Parallels Business Automation (PBAS) 3.4 interface. The left sidebar displays a tree view of virtual machines, with 'Hosting Plans' selected. The main window shows the configuration for a 'Windows from Template' hosting plan. A red box highlights the 'Template name' field, which contains 'VM Template Windows GOLD'. A red arrow points from this box to a similar box in the PVA 4.5 screenshot above. The interface includes tabs for Licenses, Questionnaire, Hardware Nodes, Subscriptions, and Old Versions. The 'General Settings' tab is active, showing fields for General Settings, Billing Rates, Billing Resources, Template Name, Custom Attributes, and DNS Settings.

6 tasks have failed since 21-Jun-2010. See the details on the Task Manager page.

Parallels Business Automation

Virtual Machines

Hosting Plans

Windows from Template

Template name: VM Template Windows GOLD

Cancel Edit

Parallels Optimized Computing

PBA Standard: PSBM Support / Ordering VM

New Order

Steps: 1 Package 2 Domains 3 Sign In / Register 4 Configuration 5 Checkout 6 Payment 7 Confirmation

Your Shopping Cart

Package: (select)	Virtual Machine	Subscription Period	Setup Fee	Subscription Fee	Total	
Not Selected	Windows	1 month	€1.00	€2.00 / month	€3.00	Order
Not Added	Windows2	3 months	€5.00	€5.00 / 3 months	€10.00	Order
	Windows VM GOLD	1 month	€1.00	€2.00 / month	€3.00	Order

Total: €0.00

Payment and Account creation

Parallels Virtual Automation

Virtual Environments

Virtual Machine: mrjohnsmith.yuyerer.tr.tt

Status: Running

General Settings:

- Name: mrjohnsmith.yuyerer.tr.tt
- Location: /var/lib/parallels/vm/...
- Description: ...
- IP Addresses: 10.26.3.14 OS: wdk3 sp2 ent svr x64 Whutoczo: 4.5.0 x64

Confirmation

Steps: 1 Package 2 Domains 3 Configuration 4 Checkout 5 Payment 6 Confirmation

Thank you, John Smith, for choosing Provider-Provider. Your order has been accepted and will be processed once the payment is received.

Hosting Plan: Windows VM GOLD

To manage your subscription (server management options are not available until we process your payment):

- Go to [http://parallels.com](#)
- When prompted, please enter the abonon@parallels.com login and the password you specified during the registration process.

Manage Your Subscription

Your Order Details:

Your Document Number: 1006

Date: 2010-06-24 12:30:39

Payment Type: Offline Payment

Login to Customer Control Panel

Login to Customer Control Panel

Parallels Business Automation

System: mrjohnsmith.yuyerer.tr.tt

My Account: Mr. John Smith

Upgrade Center

Help

Current System: mrjohnsmith.yuyerer.tr.tt

- Select Another System (Subscription)
- Upgrade my plan
- Buy a new hosting plan

Server Management: Parallels Power Panel

Domain Management: All My Domains, Domain Contacts

System Dashboard

This is your System Dashboard that corresponds to different aspects of management of currently selected System. Click on the relevant icon to manage your System. If you have several Systems, you can select another one by clicking on the "Select Another System" link. Please, note that the set of management tools (set of icons displayed at the dashboard) depends upon the set of applications included in particular Subscription.

Server Management: Parallels Power Panel

Domain Management: All My Domains, Domain Contacts

PBA Standard: Online Store Improvements (30+)

- General improvements: navigation, new skins, look and feel
- Domains page: configuration options of the tld offer, improvements of domain check results
- Hosting page: plan period selection improvements, showing prices for each period, look and feel
- Shopping cart: only significant details are shown, option to combine Checkout and Payment selection pages, the total amount auto update, items from the cart were removed
- Payment page: option to show included add-ons, resources
- Others: the product list layout improvements; multiple show/hide options: skip add-ons, hide included add-ons, hide resources, hide root password, advanced configuration, hide DNS hosting, hide hostname selection

PBA Standard: Online Store / Screenshots

scw Parallels Business Automation

Choose your language:   

[Home](#) | [Become a partner](#) | [Contacts](#) | [About Us](#) | [Go to Control Panel](#)

Check Domain For Registration

.biz

Input the desired name, f.e. mycompany or my-company
Also you can switch to [bulk registration](#), [transfer domains mode](#) or [use existing domain, registered elsewhere](#).

Check Domain

Browse Products

-  **Virtuozzo Container**
from €0.00 / month
-  **Dedicated Server**
from €5.00 / month
-  **Virtuozzo Dedicated Node**
from €5.00 / month
-  **Miscellaneous**
from €5.00 / month
-  **Plesk Dedicated Node**
from €5.00 / month
-  **Plesk Domain**
from €4.50 / month
-  **Plesk Client**
from €5.00 / month

Additional Services

-  **One-time Fee Item**
€10.00 / €9.00
-  **One-time Fee Item test**
€0.00
-  **One-time Fee Item test 2**
€0.00

Taxes will be added to the price of your purchase.

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Virtuozzo Container

Hosting Plan	Subscription Period	Setup fee	Subscription fee	Total	
V2 CT test adj	1 month	€5.00	€5.00 / month	€10.00	Order
	3 months	€10.00	€10.00 / 3 months	€20.00	Order
	6 months	€30.00	€30.00 / 6 months	€60.00	Order
	12 months	€60.00	€60.00 / 12 months	€120.00	Order
Power Virtuozzo Container	1 month	€6.00	€6.00 / month	€12.00	Order
	3 months	€8.00	€8.00 / 3 months	€16.00	Order
Power Virtuozzo Container CPU unlim	1 month	€6.00	€6.00 / month	€12.00	Order
	3 months	€5.40	€5.40 / month	€10.80	Order
	3 months	€8.00	€8.00 / 3 months	€16.00	Order
V2 MySQL	1 month	€6.40	€6.40 / 3 months	€12.80	Order
	3 months	€0.00	€0.00 / 3 months	€0.00	Order

PBA Standard: Online Store / More Screenshots

New Order

Horizontal, icons

Steps: 1 Domains 2 Package 3 Add-ons 4 Sign In / Register 5 Configuration 6 Checkout 7 Payment 8 Confirmation

Your Shopping Cart

Package: (change)
Power Virtuozzo Container €12.00

Add-ons: (change)

Resources: (change)

Domains: (add more)
example3-1415.com × 1 Year €5.00

Hostname: Not Selected

Total: €17.00

Taxes will be added to the price of your purchase.

Checkout Cancel

Applications

Applications	Setup fee	Monthly fee
<input type="checkbox"/> Php	€5.00	€0.00
<input checked="" type="checkbox"/> Devel		
<input type="checkbox"/> Plesk9 tomcat		
<input checked="" type="checkbox"/> Mysql		
<input type="checkbox"/> Postgresql		
<input type="checkbox"/> Vsftpd		
<input checked="" type="checkbox"/> Webalizer		

Added remove button

Moved to left

Parallels Business Automation

Choose your language:

Home | Become a partner | Contacts | About Us | > Go to Control Panel

New Order

Steps: 1 Domains 2 Package 3 Sign In / Register 4 Configuration 5 Checkout 6 Payment 7 Confirmation

Your Shopping Cart

Package: (select)
Not Selected

Domains: (add)
Not Added

Total: €0.00

Taxes will be added to the price of your purchase.

Checkout Cancel

Check Domain For Registration

example3-1415 .com

Input the desired name, f.e. mycompany or my-company
Also you can switch to bulk registration, transfer domains mode or use existing domain, registered elsewhere.

Check Domain

Last Check Result

Domain Name	Registration Fee
<input type="checkbox"/> example3-1415.biz	Not Available (whois)
<input checked="" type="checkbox"/> example3-1415.com	1 Year - €5.00
<input type="checkbox"/> example3-1415.info	1 Year - €10.00
<input type="checkbox"/> example3-1415.net	Not Available (whois)
<input type="checkbox"/> example3-1415-page.com	1 Year - €5.00
<input type="checkbox"/> example3-1415-page.info	1 Year - €10.00
<input type="checkbox"/> example3-1415-shop.com	1 Year - €5.00

Selection of period in place

PBA Standard: Online Store / More Screenshots

Payment Options

Steps: ① Domains ② Package ③ Configuration ④ Checkout ⑤ **Payment** ⑥ Confirmation

Please select payment method. TODO rewrite this message

DUMMY

Pay with Visa ****1111

Enter new Credit Card:

Credit Card Private Data

Name *

Card Number *

Expiration date

CW2 or CVC2 code *

Credit Card Billing Address and Phone Use A

New Order

Steps: ① Domains ② Package ③ Add-ons ④ Configuration ⑤ **Checkout** ⑥ Payment ⑦ Confirmation

Please review your order details. TODO rewrite this message

Your Order Details	Quantity	Unit	Unit Price	Period	Total
Power Virtuozzo Container hosting plan setup fee			€6.00		€6.00
Power Virtuozzo Container hosting plan subscription fee			€6.00	1 month	€6.00
Domain example3-1415.com registration for 1 year			€5.00	12 months	€5.00
Php setup fee			€5.00		€5.00
Php monthly fee			€0.00	1 month	€0.00
+ NDS 18.00 %					€3.96
Total					€25.96

I accept the terms of this User Agreement.

© 2010 Provider-Provider. All rights reserved.

Removed order details

Added taxes

Read only form

Added Back button

PBA Standard: 3D Secure in Paypal

Payment Options

Steps: ① Package ② Domains ③ Configuration ④ Checkout ⑤ Payment

Please select payment method. TODO rewrite this message

PayPal 3D secure

Enter new Credit Card:

Credit Card Private Data

Name *	First	Last
	<input type="text" value="John"/>	<input type="text" value="Smith"/>
Card Number *	<input type="text" value="4111111111111111"/>	
Expiration date	<input type="text" value="01"/> / <input type="text" value="2011"/>	
CW2 or CVC2 code *	<input type="text" value="112"/>	<input type="checkbox"/> Code is not on card. What is CWV?

Credit Card Billing Address and Phone Use Account address New Billing Address

Parallels Business Automation

Home | [Become a partner](#) | [Contacts](#) | [About Us](#) | [Go to Control Panel](#)

Please wait while we process your payment details.

If you are paying by credit card and you have registered for the 'Verified by Visa' or 'MasterCard SecureCode' scheme, then you will be redirected to your banks secure server where you will need to enter your security password/PIN.

If you have not registered for Verified by Visa or MasterCard SecureCode then you will be asked to register before continuing with this transaction.

If you have any question regarding making payment please contact the Provider-Provider support team.

Verified by VISA **MasterCard® SecureCode™**

VERIFIED by VISA **YourBank**

Added Protection

Please submit your Verified by Visa password.

Merchant: Parallels
Amount: EUR15EUR
Date: 06/25/2010
Card Number: *****0002
Personal Message: Password is "1234"

User Name: **test1**
Password:

[New User / Forget your password?](#)

PBA Standard: Upgrading

- Download the latest build from the web
 - www.parallels.com/products/pba-standard/
- There is no charge for current customers
- License to upgrades from knowledgebase
 - <http://kb.parallels.com>
 - Parallels Automation → Parallels Business Automation Standard

The screenshot shows the Parallels website for Parallels Business Automation Standard. The page features a navigation menu with links for Home, News & Events, Solutions, Products, Partners, Community, Download, Support, and Store. A search bar is located in the top right corner. The main content area is titled "Parallels Business Automation Standard" and includes a description of the product as a pre-integrated billing and hosting automation solution. A video player is embedded, showing a "Parallels Business Automation Standard 3.4 Customer Update" video. A prominent orange button labeled "Request to be contacted" is visible. Below the video, there is a "View Recorded Webinar Now" link. The page also features a "Request More Info" section with links to a "Try Online Demo", "Parallels Business Automation Datasheet (PDF, 143KB)", and "PBA Standard 'What's New?' 3.4 (PDF, 725KB)". A "Latest Distribution" section indicates the production date (24-Aug-2010) and version (3.4), with a "Download Now!" button. A "Customer Testimonial" section at the bottom left states: "Parallels' complete package of Web hosting and server virtualization technology is exactly what we've been looking for because it gives us". A diagram at the bottom right illustrates the system architecture, showing the flow from Provider Control Panel and Reseller Control Panel through a Firewall & Load Balancer to Hosting Servers, and from Customer Control Panel and Customer Websites/Apps through an Extended System to Extended Systems.



"Automating server management and hosting tasks while keeping costs low is a fundamental challenge for every Web hosting business. Parallels's complete package of Web hosting and server virtualization technology is exactly what we've been looking for because it revolutionizes the way we do business, giving us the opportunity to **better serve our current customers while attracting new business and expanding** our shared-hosting options "

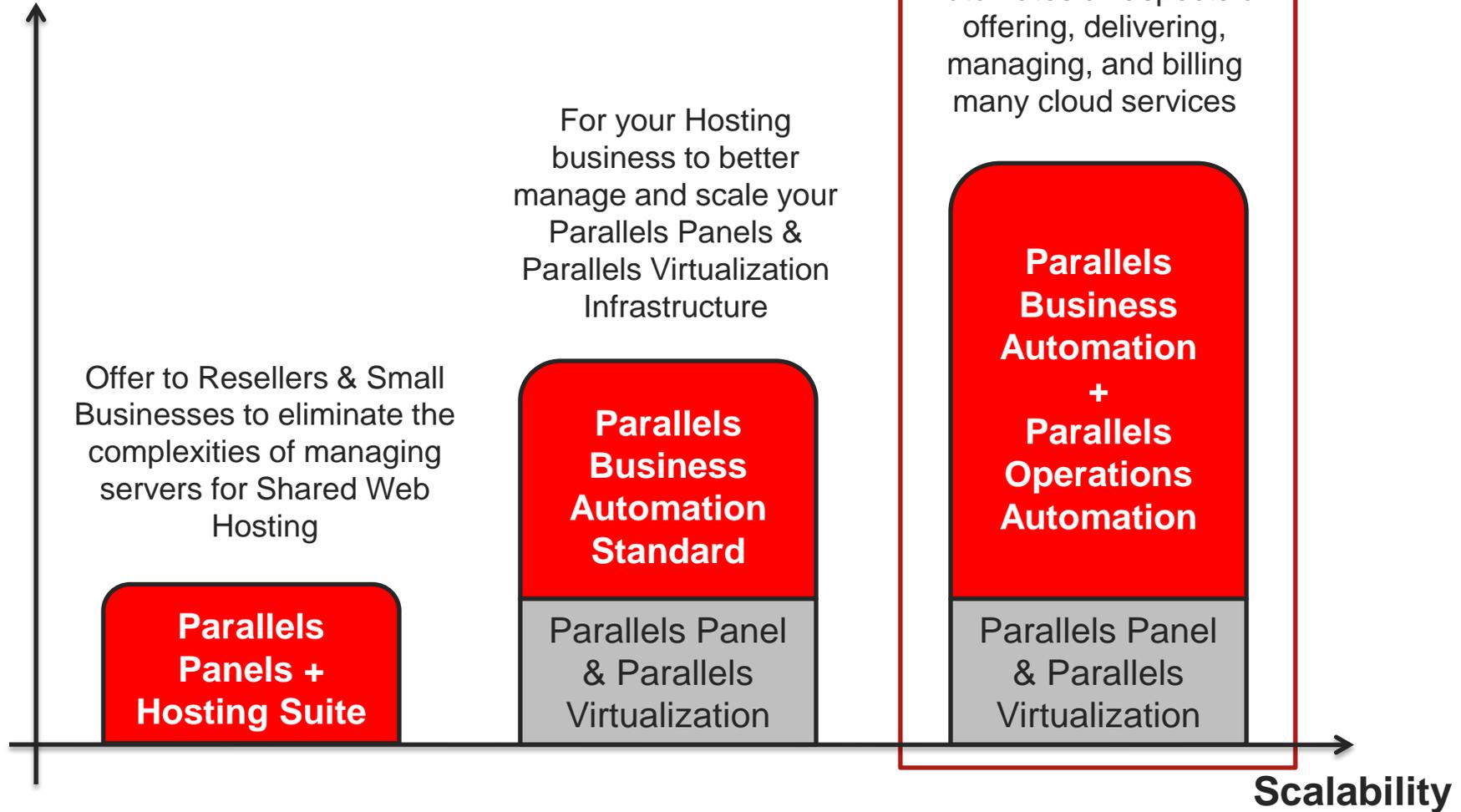
*Thomas Strohe,
Founder of SERVER4YOU, Inc.*

Profit from the Cloud

Parallels Automation **Update**

Parallels Automation: Where it fits

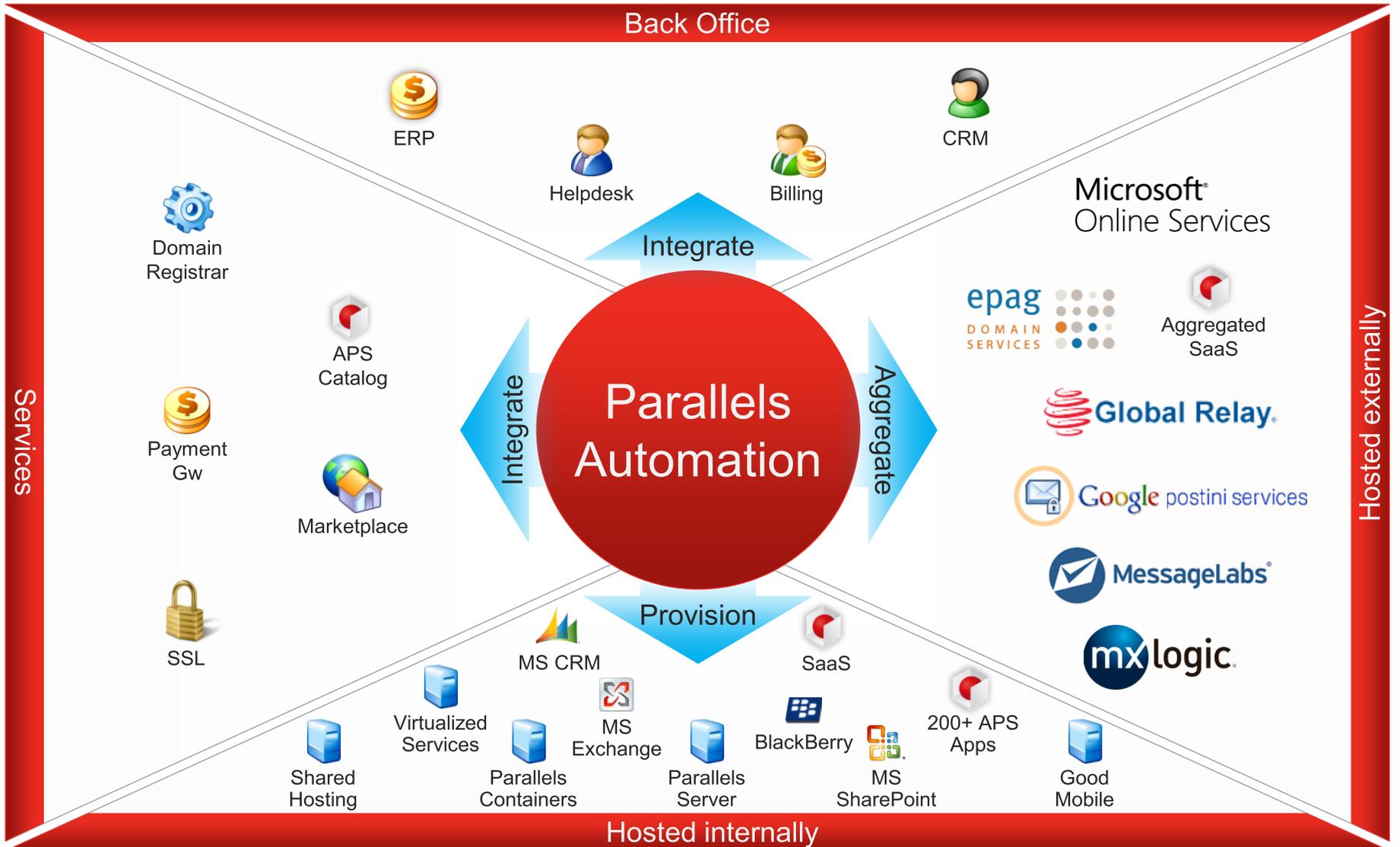
Capabilities /
Extensibility

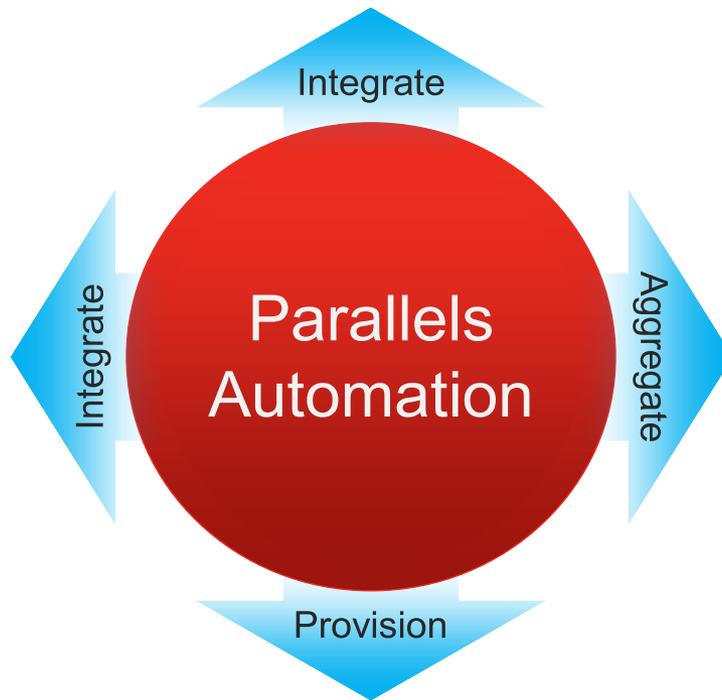


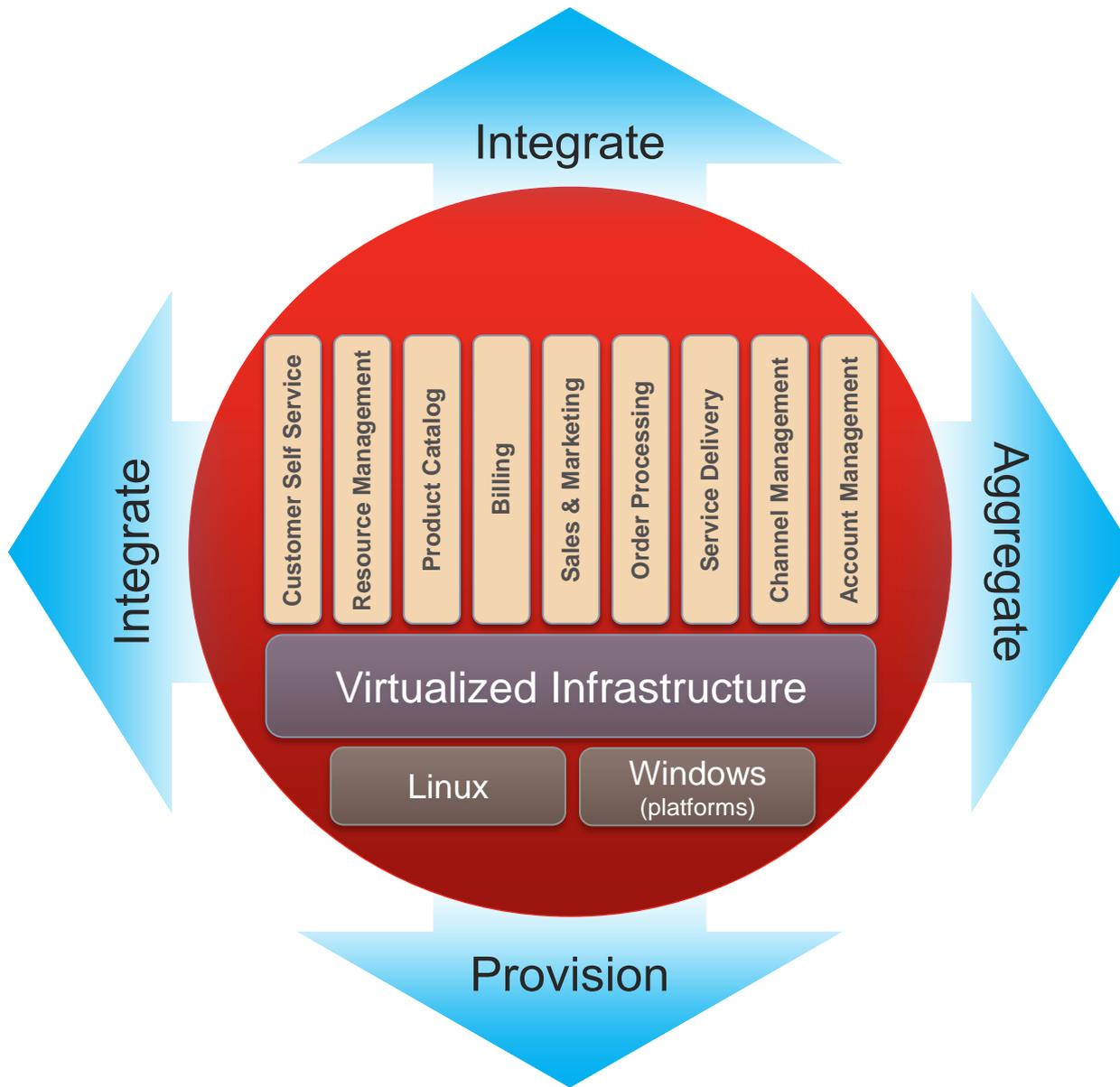
Parallels Automation

**Parallels Automation is a
cloud service delivery
system that allows you to
quickly launch and
profitably deliver
the cloud services
demanded by
small business**

The Parallels Automation Ecosystem







Increase Revenue Per User: More Services

Enable New Services

- ▶ **Shared Hosting** Provides customer self-service, upgrades and billing. Supports both Windows and Linux platforms. Next generation Linux shared hosting.
- ▶ **VPS** Integrated with Parallels Virtuozzo Containers to dynamically allocate resources and software applications among VPS servers.
- ▶ **Microsoft Exchange**  Automated ordering, provisioning, billing, and self-service control panels for Exchange 2007 and 2010.
- ▶ **Open-Xchange**  Affordable Alternative to Microsoft Exchange
- ▶ **Microsoft OCS**  Microsoft Office Communication Server
- ▶ **Mobile Access**   
- ▶ **Messaging Security**   
- ▶ **Message Archiving** 
- ▶ **Microsoft SharePoint**  Automated ordering, provisioning, and billing for SharePoint sites. Integrated delivery with Exchange. Track users and site storage.
- ▶ **MS Dynamics CRM**  Automated provisioning of Dynamics CRM accounts and users.
- ▶ **SaaS** Delivery platform for web apps packaged in APS, multi-tenant apps (e.g. Exchange, CRM), & traditional (single tenant) apps.
- ▶ **Dedicated Hosting** Bare metal provisioning, IP address management, remote re-boot, and automated re-imaging from a customer control panel.

Unique breadth of systems automation. Delegated management of all IT and services on large scale and complete back office automation

Automation Updates – New This Year

Parallels Automation software suite

- Parallels Operations Automation 5.1
 - ✓ Exchange 2010 e-mail
 - ✓ OCS 2007 R2 unified communications
 - ✓ Linux Shared Hosting Next Generation
- Parallels Business Automation 5.0
 - ✓ PCI Payment Application DSS certification

Parallels Business Automation Standard 3.4

- ✓ Parallels Server Bare Metal support
- ✓ Plesk 9.5 licensing support
- ✓ Improved customer support

Parallels Automation - Exchange 2010



Leader in Business E-Mail market

Benefits for Cloud Provider

- Attracting **new customers** the hot and new Business E-mail platform
- **Migrating** existing customers from Exchange 2007
- **Saving** on TCO due to performance and reliability improvements
- Offering **larger mailboxes** with new storage architecture

Benefits for Small Business

- Choosing from wider range of **desktop platforms** with new OWA
- Increased **efficiency** of daily tasks thanks to OWA and Outlook usability improvements
- Leveraging **social networks** business potential with Outlook Social Connector

Parallels Automation - Unified Communications

Benefits for Cloud Provider

- Reducing customer **churn** with sticky services
- **Upselling** existing OCS and Exchange customers
- Getting **competitive advantage** with wider range of add-on services

Benefits for Small Business

- Getting **enterprise-grade** UC solution without infrastructure investments
- **Optimizing** business processes with integrated communication media
- **Reducing** IT administration burden with a single control panel

Microsoft®
Exchange Server 2007

Microsoft®
Office Communications Server 2007 R2

Parallels Automation - Open-Xchange

Business-Class Email and Collaboration

Benefits for Cloud Provider

- **Increased** Linux mail customer retention
- **Reduced** support load thanks to customer portal
- **Upselling** existing Linux mail customers with advanced email security services



Benefits for Small Business

- **Increased** personal and team productivity with PIM, mobility, and groupware functions
- **Advanced** spam and malware protection for a fraction of the cost of an on-premises solution
- **Simplified** communication by pulling together distributed contact data from social networks



Parallels Business Automation – PCI Compliance & SDK

Audited Security

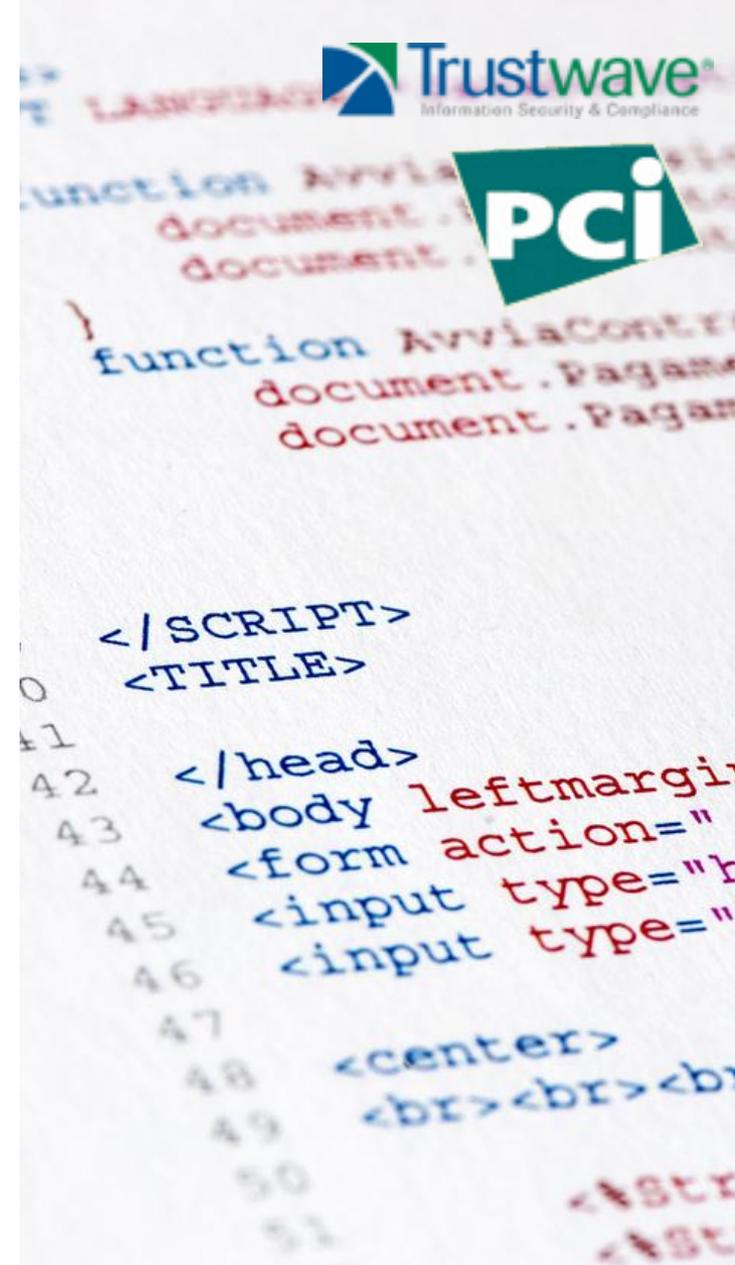
- Application, Code and Processes audited by Trustwave provides peace of mind to Parallels Automation partners

Faster PCI Compliance

- With PA-DSS compliance Parallels Automation partners can complete their own PCI compliance faster and easier

SDK for Domain Plug-ins

- Providers, Integrators and Registrars can easily extend PBA themselves by writing custom Domain plug-ins



Parallels Business Automation – Promotions & Billing

Percentage-based Promos

- Run more flexible promotions with a mix & match of percentage discounts and fixed price

Promos for Add-Ons

- Create promotions on Resource-level to offer special pricing for add-ons like mailboxes or disk space

Bill for external Services

- Bill for any external services through PBA and provide your customers a single point for invoices and payments



Parallels Business Automation – Usability

Customer Dashboard

- New customer dashboard provides a clear overview on the account and single entry point for frequently used functions

Wizards and scenarios

- Multiple new wizards were created to improve the top usage scenarios provided by Automation partners

Localization

- Updating product descriptions with up to 8 languages conveniently from a single screen increases speed to localize your offerings



Shared Hosting NG Service Module

VPS level isolation with simplicity of Shared Hosting

High availability and increased stability

- Achieve up to 99,999% availability
- Performance degradation on overload instead of faults

Site isolation for high SLAs

- Every site is limited by CPU, RAM, bandwidth
- VPS like fair CPU scheduling
- Different site limits/SLA for different users

Simple Maintenance

- Zero Downtime Maintenance
- Seamless capacity management
- Top resource consumers reporting

Reduce OPEX

- By consolidating servers with 5-10x in density of websites
- With very simple servers upgrade and replacement

Parallels recommends



ProLiant DL160 G6
24G RAM, 2x Intel 5520, 250G SATA



PowerEdge R410, C6100
24G RAM, 2x Intel 5520, 250G SATA

- Faster time to market
- Up-selling and cross-selling
- Grow customer satisfaction improving the customer experience

Business Opportunity

- Sustain growth while staying profitable
- Transform from pure-play hoster into 'software-plus-services' provider

Results

- Tripled run rate, 100% uptime since launch
- Successfully migrated existing customer base from the legacy platform

Parallels Partnership

- Parallels Automation for Hosted Exchange, SharePoint
- Add-on services including BlackBerry

Business Challenge

Internally developed system required many people. New service deployment took in excess of a year to rollout, and were costly.

Parallels Partnership

Parallels Automation for Shared Hosting for 24,000 accounts. Expanded to Hosted Exchange for 170,000 mail boxes

Result

- Decreased time to market by 90%
- Increased profitability by 70%

"We selected Parallels because PA was able to manage an architecture where mail resources were available in a mail cluster, DNS resources were available in a DNS cluster, and so on. Parallels Automation provided the ability to create a single customer plan from resources located on separate application clusters. In addition, we were able to customize the look and feel of the control panel to meet our strict branding requirements."

*Joost Pisters, Carrier Business Consultant,
KPN*

Profit from the Cloud

Leveraging PBAS and PA **together**

When to Use PBAS and PA Together

Growing your business with multiple services

Hosting PBAS & PA

- You have PBAS
- You want to grow aggressively with multiple services
- Add POA to your automation and maximize margin per user

PBAS + PA Syndication

- You have PBAS or are new to PBAS
- You want to add new services, starting with Microsoft Exchange
- You want to leverage services syndicated by 3rd parties

Thank you!

- Automation systems have thousands of features – please let us develop them for you
- Please find me and talk to me about your automation needs
- Questions or comments
 - lhertig@parallels.com



Q&A